

## Leading the (R)evolution to Value-Based Care

MatrixCare is the complete solution for growing organizations that need to successfully manage risk in care delivery across the long-term, post-acute care (LTPAC) spectrum. Trusted by more than 13,000 facility-based care settings and more than 2,500 home care, home health and hospice organizations, MatrixCare’s solutions help ACOs, skilled nursing and senior living providers, life plan communities (CCRCs), and home health organizations to connect, collaborate and prosper as the LTPAC industry consolidates into regionally based, fully integrated, fee-for-value healthcare systems.

## An A-Z Solution for the Entire LTPAC Spectrum

In addition to purpose-built EHR components for any LTPAC care setting, MatrixCare also includes solutions to systematically increase clinical quality: Enterprise Analytics, robust Clinical Decision Support and the industry’s first Care Coordination platform to create a true, person-centric, e-longitudinal health record and enable LTPAC providers to efficiently manage the populations under their care. MatrixCare’s commitment to interoperability means that we seamlessly integrate with other systems, allowing you to easily share data with referral partners as well as monitor quality and profitability.



“ Our success is predicated on our customer’s success—pure and simple. Our mission is to leverage technology to improve the lives of America’s seniors and those who care for them. We recognize that to provide the best quality outcomes for seniors, we need to help providers remain profitable and scale their businesses appropriately to meet the rising demand for care. Our entire business model is focused on that notion: from offering the most advanced, easy-to-use and interoperable software to providing world-class implementation, service and support. ”

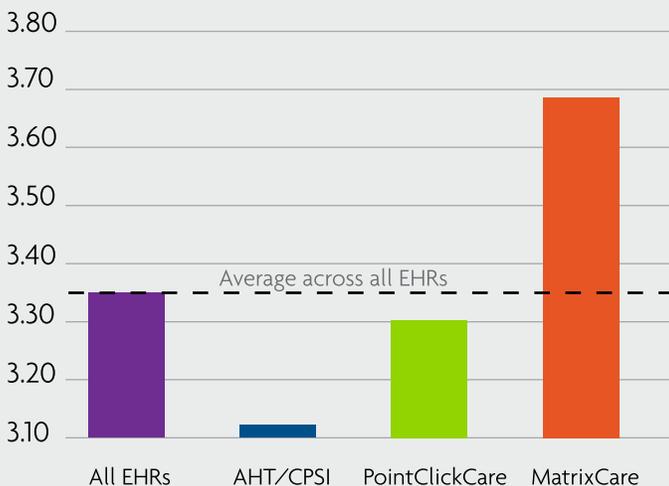
John Damgaard  
President & CEO, MatrixCare

## Just Two of the Ways That MatrixCare-Powered Providers Outperform Their Peers

MatrixCare monitors EHR effectiveness in areas like Five-Star Ratings and readmissions to ensure our customers’ success in a competitive market.

### US Skilled Nursing

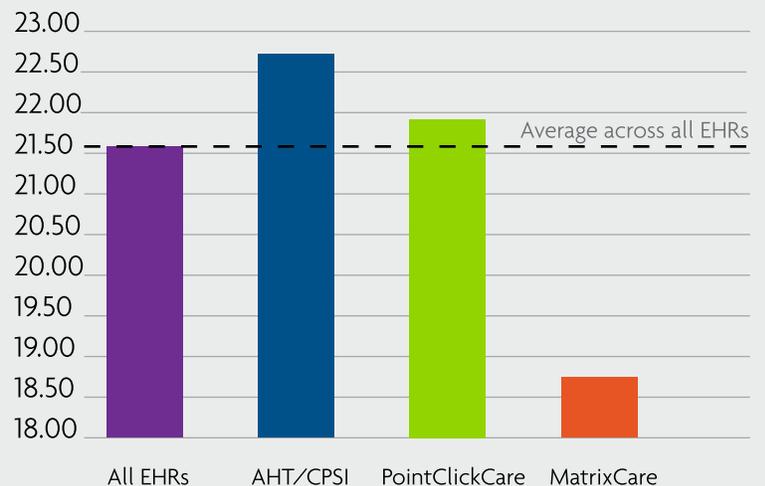
Average Five Star Ratings by EHR



Source: CMS File Date 7/1/2018. Average Overall Five Star Rating, MatrixCare Elite Package

### US Skilled Nursing

Readmission Rates by EHR

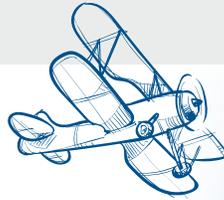
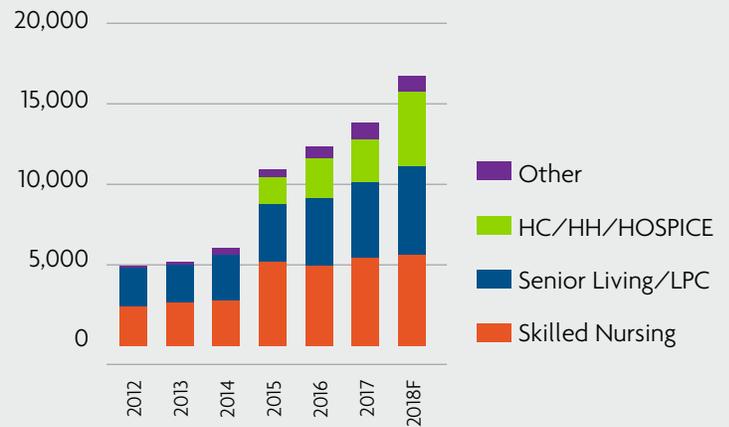


Source: CMS July 2018; CMS Nursing Home Compare 2015Q3-2016Q2, Potentially Preventable 30-Day Post-Discharge Readmission Measure, MatrixCare Elite Package

## Purpose-Built Solutions for Every Segment of Long-Term Care... That Work Seamlessly Together

As MatrixCare's platform has evolved to include purpose-built solutions for all types of care settings, so has its market share. The breadth and interoperability of our offering has made MatrixCare the partner of choice for regionally focused, fully integrated providers looking to successfully manage risk under value-based care.

### Market Share Growth



## Strong Roots, Strong Branches, Strong Leadership

Founded in 1982, MatrixCare has 35 years of experience incorporating US regulatory changes into our software—an important consideration in the current environment when legislative changes are being proposed and implemented at record speed. Backed by OMERS Private Equity, MatrixCare is able to aggressively invest in R&D to ensure that your software solution will evolve as quickly as the healthcare landscape.

Likewise, MatrixCare's leadership draws from deep industry expertise. Our executive team includes individuals who have been CNOs, CTOs and Administrators of long-term care facilities as well as a host of others with deep experience in healthcare and technology. Together, we're passionate about the business we're building and the customers we serve.



MatrixCare's commitment to improving the lives of seniors extends beyond our software to philanthropic activities like supporting Ageless Aviation's, "Dream Flights" program for veterans and other seniors.



## Best in KLAS for Long-Term Care Software

MatrixCare is the current and multi-time winner of the prestigious Best in KLAS award for the Long-Term Care segment—a prestigious industry honor that is awarded based on customer feedback and one that we intend to earn anew each year.

“In my experience, when MatrixCare says they are going to make something happen, that thing happens.”

VP/Other Executive\*  
September 2017

\*Selected commentary from MatrixCare customers about MatrixCare LTC, September 2017.  
For a complete view, visit [www.klasresearch.com](http://www.klasresearch.com).

